

July 25, 2012

Ms. Ramona Flanigan
City Administrator
City of Edgerton
12 Albion Street
Edgerton, Wisconsin 53534

Subject: **Ady-Austin "Shovel-Ready" Site Designation Program for the Manufacturing and Distribution Sectors**
SHOVEL-READY DESIGNATION AWARD LETTER

Dear Ramona:

Ady International Company and Austin Consulting congratulate you and the City of Edgerton for all your hard work and effort in successfully fulfilling the Ady-Austin **"Shovel-Ready" Site Designation Program for the Manufacturing and Distribution Sectors**. By granting this designation, Ady-Austin is confident that manufacturing and distribution operations can make a determination that your site is compatible based on a review of the comprehensive information contained in the **Shovel Ready Report**.

The "Shovel-Ready" designation applies to the available sites located in the **Edgerton Business Park located at the intersection of State Highway 51 and Interstate Boulevard in Edgerton, Wisconsin**. The designation is valid for up to two years, providing no major changes or alterations have occurred at the site. Available sites within the park currently include six parcels ranging from 3.0 to 15.5 acres and are located in an established industrial area. The "Shovel-Ready" designation of the Edgerton Business Park is based on information arranged in the following categories:

- Ownership
- Property
- Transportation
- Utility
- Community
- Environmental

Ady-Austin evaluated over 200 critical variables based on the six major categories before designating the site as a shovel-ready property. As part of the process, Ady-Austin principals involved in the analysis performed a detailed field investigation of the site including meetings with economic development and utility officials at the city and county level.

Ady International Company and Austin Consulting firmly believe that a company or a site selector interested in a Midwest location can significantly decrease the amount of time and risks during the site selection process by reviewing the detailed information contained in the **Shovel Ready Report**.

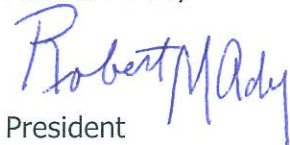
Ady International Company and Austin Consulting appreciated the opportunity to provide the Shovel-Ready Site Designation Service to the City of Edgerton and look forward to the near future when a quality manufacturing or distribution center operation(s) selects this property for their new facility.

Congratulations on this accomplishment and in your efforts, dedication, and hard work in pursuing and receiving this special designation. Also, we appreciate all the assistance we have received from Vicki Brown from the beginning to the completion of the shovel-ready site designation program.

We have also included additional information on Ady International Company, Austin Consulting and The Austin Company that includes our credentials and leadership roles in site location and design-build-construction in the manufacturing sector. We believe this information will demonstrate to companies that Ady-Austin integrates the combined talents, experience, and resources of two premier companies.

Sincerely,

Robert M. Ady



President
Ady International Company

Frank Spano



Director
Austin Consulting

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